



Field Direct
**Fall Ship/ Spring Bill
Delayed Billing Program**
Y2010

This program is designed for the customer that places a “Spring 2011” sales order over \$15,000.00 per order, excluding all freight and after any discounts. To qualify for this program, the orders must meet the following requirements:

- *The order must be shipped between **September 1, 2010 and December 15, 2010***
- *A **20% down payment** for each order **must** be received within 30 days of the date of the order*
- ***Freight is excluded** from the delayed billing program and is due within seven (7) business days from the date of invoice or paid directly to the freight company*
- *The customer placing the order must have a **credit account** with Hermes Nursery in ‘good standing’*

If the order meets all of the requirements, we offer delayed billing terms until April 15, 2011, at which time the payment is due in full. If the payment is NOT made in full on or before the 15th of April 2011, the customer will be charged the agreed rate of interest according to Hermes Nursery’s “Terms and Condition of Sale.” If the terms of the sale is not adhered to by the customer, then the customer will not be eligible for the next year’s (Y2011) Delayed Billing Program.

Customers can receive a **5% discount** if they choose to pay the invoice in full by December 15, 2010.

“A Growing Tradition in Kansas City Since 1965”

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